

**Welcome:**

Huw  
[Update your details](#)

**ASX Quick Quote**

ASX Code



**ASX Watchlist**

**Homepage**

Market News &  
Floats

Trading Tools

Companies

Movers & Shakers

Magazine

**Email this page to a friend**

Their Email Address:



**Directories**

Accountants

Financial Planners

**Investors Club**

Olympus Funds

Management  
Investor Club

Botswana Metals  
Investor Club

Emergent

Resources Investor  
Club

Boss Energy  
Investor Club

Total Staffing

Solutions Investor  
Club

Envitec Energy

Investor Club

Oro Cobre Investor  
Club

Wilson Asset

Management  
Investor Club

Phoenix Copper  
Investor Club

Bighill Resources  
Investor Club

Biograde Limited

Exoma Energy  
Investor Club

Welcome To The Magazine Section

Home > Magazine



Cover Story

**Aeris Environmental's Milestone Contracts Create a Solid Foundation for the Company's Long Term Growth**

*Aeris Environmental is an integrated environmental services and technology company delivering energy savings, improved efficiency and healthier indoor air to its international customers. It is an expert in the environmentally friendly removal of the bacteria and mould that naturally builds-up in air-conditioning, cold storage and bulk water systems and then protecting the asset from recontamination.*

Over the past six months, Aeris Environmental has achieved a number of significant milestones that have helped position the Company as an emerging global cleantech corporation with proven energy saving technology.

These milestones include customer contracts with Harrah's Entertainment in the USA and Merck & Co. Inc (one of the top 10 largest pharmaceutical corporations in the world), and distribution partnerships in Asia with Sumitomo 3M and Trane (a leading global manufacturer of air-conditioning equipment).

Aeris Environmental's Chief Executive Officer, Mr. Huw Jones, highlighted the Company's key fundamentals that fueled these developments.

"Aeris Environmental has two core patented technologies centered on the environmentally friendly multi-enzyme biofilm removal solution and residual anti-microbial coatings," Mr. Jones explained to the Australian Investor.

Bacteria and mould love the wet and warm environment of air-conditioning and commercial cold storage systems. This contamination builds up and, apart from the obvious health issues, it can also have a massive impact on the efficiency and energy consumption of the equipment.

Mr. Jones commented, "Our AerisGuard Performance Solutions clean and protect air-conditioning and refrigeration equipment from these commonly occurring bacterial and mould contamination problems. Systems protected by AerisGuard provide the customer with significant equipment efficiency, energy reduction, human health and asset management benefits."

Aeris Atlantic LLC (majority owned subsidiary of Aeris Environmental Ltd) has recently been awarded a 12 month service contract with Harrah's Entertainment in the USA for application of these AerisGuard Air-Conditioning Performance Solution at its casino in Atlantic City.

"This particular Harrah's casino was experiencing problems with

**Current Magazine**

**Cover Story**

[LINC ENERGY ANNOUNCES INCREASE IN JORC COMPLIANT RESOURCES OF 401 MILLION TONNES AT CHINCHILLA AND THAT THE DEMONSTRATION PLANT IS ON TRACK FOR COMMISSIONING IN FEBRUARY.](#)

Linc Energy Limited has announced it has JORC coded 401 million tonnes of coal at its Chinchilla site in Queensland. (Updated: 13-Mar)

[NORTH QUEENSLAND METALS LIMITED SECURES FUNDING FOR PAJINGO GOLD MINE AFTER SUCCESSFUL CAPITAL RAISING.](#)

The share holders of North Queensland Metals Limited have approved the acquisition of 60% of the Pajingo Gold Mine and the issue of up to 28.41 million shares at 37 cents per share. (Updated: 13-Mar)

[AZUMAH RESOURCES LIMITED COMMENCES DRILLING AT BEPKONG, BUTELE AND BASABLI IN GHANA](#)

Following the success of its diamond and RC drilling program at the 100% owned Wa-Lawra Gold project in Ghana during the December 2007 Quarter, Azumah Resources Limited has commenced follow up drilling to further test the recently announced Bepkong gold discovery and other priority gold targets. (Updated: 12-Mar)

[TIARO COAL HAS A STEADY DEBUT ON THE ASX REFLECTING THE VALUE IN THE COMPANY'S STRATEGIC POSITION IN THE TIARO COAL FIELD](#)

Tiaro Coal Limited ("Tiaro") had a successful debut on the ASX reflecting the future perceived value of the Company's strategic holding through the Tiaro Coal Joint Venture of exploration tenements over the Tiaro Coal Measure. The successful debut was particularly noteworthy against a background of considerable uncertainty in equity markets. (Updated: 7-Mar)

**Arana Therapeutics**

■ **Investor Club**

**Tiaro Coal Investor**

■ **Club**

**Southern Cross**

■ **Goldfields Limited**

■ **Navra Share Fund**

■ **First Prudential CFD**

■ **Club**

■ **Options Trading**

■ **Krucible Metals**

■ **Investor Club**

**Rum Jungle**

■ **Uranium Limited**

**Tasman Goldfields**

■ **Investor Club**

**Polaris Metals**

■ **Investor Club**

**Eagle Nickel**

■ **Investor Club**

**Austex oil Investor**

■ **Club**

reduced air-flow from their air-conditioning system into their gaming areas," Mr. Jones told the Australian Investor. "In this situation the air-conditioning struggles to maintain the desired temperature and humidity levels making it uncomfortable for the customers and staff in the building. Aeris demonstrated to Harrah's how the AerisGuard technology restored the air flow as well as eliminating the contamination build up in the air-con system. Casinos are particularly interested in ensuring optimum efficiency and hygiene of their air-con systems because they want their clientele to be comfortable so they maximize their stay in the gaming areas."

Harrah's is the world's largest provider of branded casino entertainment and has 48 casinos worldwide, 35 of which are based in USA. The casino in Atlantic City is the second largest of Harrah's facilities worldwide.

"We are very excited by this contract with Harrah's, as the casino sector is one of our main targets," Mr. Jones informed the Australian Investor, "We hope that this contract will enable us to expand the application of AerisGuard throughout the Harrah's network."

It is anticipated that the total contract with this first casino will generate revenues in excess of US\$200,000 to Aeris Atlantic over the next 12 months.

Another area that Aeris Environmental is particularly focused on is the food cold storage sector.

"The level of bacteria and mould in food cool rooms is typically significantly higher than in air conditioners, meaning that the impact on the system is even greater," Mr. Jones explained to the Australian Investor, "Often the inefficiency of the system, as a result of the mould and bacteria, leads to the cool room operating at a warmer level than required. This can cause serious hygiene risks. You only to look at the news story this week about the failure of NSW hospital kitchens to comply with the new hygiene and safety laws. Of specific relevance to Aeris was the report that some hospital kitchen cool rooms were found to be running at unhealthy warm temperatures, a precondition for food poisoning."

In an interview with Sky News today (27th February) Mr. Jones offered the NSW Health Minister a free trial of the Aeris technology in one of her hospitals.

The Aeris technologies has been independently assessed by Food Science Australia and they support the Company's claims that AeriGuard keeps cool rooms at the proper temperature, eliminates the hot spots in the cool room which contributes to food spoilage, and reduces greenhouse gases due to the decrease in energy consumed by the cooling system.

An important feature of Aeris Environmental is its commitment to environmentally friendly standards. The Company does not use alkaline or acid based cleaners, which negatively impact the environment and do not effectively remove the problem.

"Our process is a safer (for the environment) and more efficient method that not only removes the contamination, but protects the system for up to 12 months," Mr. Jones commented.

Aeris has focused on targeting bigger companies because the payoff to them is greater in terms of efficiency gains and cost savings. Big companies are also under more pressure to show a positive contribution to lower greenhouse gas emissions. "As much as we would like them to be faster," Mr Jones noted, "We're discovering progress with large organisations tends to be gradual. But in a short time we've notched up some good successes, we've got a great technology and we're prepared to be persistent and patient."

Going forward, Aeris Environmental intends to build on its recently established contracts to continue to expand into its key target markets, including pharmaceutical, casinos, retail markets

[ARAGON RESOURCES LIMITED](#)

[ACHIEVING HIGH GRADES AT ITS CABLES GOLD PROSPECT](#)

Recent one metre resampling of Aircore drilling at the Cables Gold Prospect has returned significantly improved gold grades.

(Updated: 7-Mar)

[REX MINERALS LTD ANNOUNCES](#)

[ENCOURAGING ASSAY RESULTS FROM ITS HILLSIDE PROJECT AND UPDATES ON DRILLING PROGRAM AT ST ARNAUD GOLD PROJECT IN VICTORIA.](#)

The Hillside project is situated on the Yorke Peninsula in South Australia, two hours from Adelaide.

(Updated: 6-Mar)

[CMA CORPORATION LIMITED SURGING WITH SOLID FIRST HALF RESULTS AND INTERIM DIVIDEND](#)

CMA Corporation Limited continues to expand with increased revenue, profits and new businesses.

(Updated: 6-Mar)

[CAPE LAMBERT IRON ORE LIMITED](#)

[ANNOUNCES SUBSTANTIAL RESOURCE INCREASE TO 1.56 BILLION TONNES AND MOU WITH CHINA METALLURGICAL GROUP CORPORATION](#)

Iron ore exploration and development company, Cape Lambert Iron Ore Limited has experienced some significant developments at its 100% owned Cape Lambert Iron Ore project located in the Pilbara region, Western Australia.

(Updated: 5-Mar)

[REY RESOURCES LIMITED LAUNCHES PRO-RATA, NON-RENOUNCEABLE RIGHTS ISSUE TO RAISE \\$4.76 MILLION](#)

Rey Resources Limited (Rey Resources of the Company) is an Australian coal explorer with extensive exploration leases in the Canning Basin, Western Australia. The Company is offering shareholders an opportunity to acquire more shares through a pro-rata non-renounceable rights issue.

(Updated: 3-Mar)

[AJ LUCAS GROUP ACHIEVES STAGGERING FIRST HALF FINANCIAL RESULT.](#)

Highlights:

(Updated: 29-Feb)

[AMADEUS ENERGY LIMITED REPORTS STRONG HALF YEAR RESULTS.](#)

Performance Highlights:

(Updated: 28-Feb)

and the complete food supply chain.

"Our aim is to expand on our recent successes and provide our environmental service to all our customers' facilities as well as to develop business with other large corporations in our target markets," Mr. Jones noted, "Additionally we are interested in advocating legislation which better protects consumers from poorly stored food and building occupants from unprotected air-con systems."

Currently, there is no legislation in place that ensures air conditioners and cold storage systems are cleaned on a regular basis. Mr. Jones believes it is important to increase the awareness of the health and environmental issues that can result from poorly maintained systems to change the legislation status.

Mr. Jones concluded, "We believe that our recent substantial contracts reflect the true value of Aeris Environmental's technology and service offering. Our challenge now is to have organisations understand that healthier equipment means healthier air, a healthier bottom line and importantly a healthier environment. And as we keep verifying the benefits of the AerisGuard technology - improved hygiene, improved efficiency, lower energy cost and reduced environmental footprint - the value proposition of our cleantech solution becomes ever more compelling. We believe it is just a matter of time before more global companies adopt our service."

February 2008

[K&S CORPORATION LIMITED ACQUIRES BROOKES TRANSPORT CO AND POSTS STRONG HALF YEARLY RESULTS.](#)

K&S Corporation Limited has reached agreement to acquire Brookes Transport Co (Updated: 27-Feb)

[METALLICA MINERALS HAS ANOTHER BUSY YEAR PLANNED TO CAPITALISE ON THE OPPORTUNITIES WITHIN ITS SUBSTANTIAL RESOURCE PORTFOLIO](#)

Since Brisbane based Metallica Minerals Limited was incorporated in 1997, the Company has significantly progressed towards its goal of creating opportunity and wealth for its shareholders through the evaluation and development of mineral projects in Queensland. The Company successfully floated on the ASX in November 2004. Its immediate priority is to complete feasibility and development studies and become a long-term nickel producer. (Updated: 26-Feb)

[PERSONAL PROFILE OF METALLIC MINERALS' MANAGING DIRECTOR - MR. ANDREW GILLIES](#)

The Australian Investor had the opportunity to speak with Mr. Gillies, who has been a Founding and Managing Director of Metallica since its foundation in 1997. (Updated: 26-Feb)

[TRAFFORD RESOURCES LIMITED AND ZINIFEX SIGN \\$8.5 MILLION LEAD/ZINC/SILVER FARM IN AGREEMENT AT WILCHERRY HILL](#)

Trafford Resources Limited has signed a Farm In Agreement with Zinifex Australia Limited, a wholly owned subsidiary of Zinifex Limited under which Zinifex may spend \$8.5 million to explore for and develop lead/zinc/ silver mineralization within Trafford's Wilcherry Hill project in South Australia's Gawler Craton. (Updated: 25-Feb)

[PERSONAL PROFILE OF LEEDEE HOLDINGS' NON-EXECUTIVE DIRECTOR - MR. FAI-PENG CHEN](#)

Mr. Chen is special counsel with Minter Ellison, Adelaide, and an independent director of TWT Group Ltd, a company listed on the ASX and a non-executive director of Mesbon China Nylon Limited. He believes that one of the most gratifying experiences has been to overcome the cultural differences between China and Australia to enable Australians access to the opportunities within the substantially growing Chinese economy. (Updated: 20-Feb)